Editorial Rooms, Harper's Magazine Harper & Brothers

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Dear Mr. Steinmetz,

I am very glad indeed to have your letter of April 19th. Our preference would be for articles ranging from four to five thousand words, for which the honorarium would be two hundred and fifty dollars each.

We would suggest that you indicate briefly what topics you would like to discuss as they may occur to you from time to time. We should like to know this in advance, for there is a chance that some subject might not prove altogether suited to the Magazine or might partially be covered by some other article already published or in hand. We leave it to you therefore to suggest a number of articles that you are interested in and would like to write, and ask you to permit us to make an editorial selection from them.

Very truly yours,

(1) Inh. Hutuan

Associate Editor.

Charles P. Steinmetz, Esq., c/o The General Electric, Schenectady, New York.